

Business-driven technology



ENTERPRISE SOFTWARE, COMMUNICATIONS & TECHNOLOGY

Glenbriar Releases 2006 3rd Quarter Results & Update

WATERLOO, ON, **August 1, 2006** — Glenbriar Technologies Inc. (CNQ: GBRT) today released its unaudited financial results for the 9 months ended June 30, 2006:

Glenbriar Technologies Inc.	9 months ended March 31	
	2006	2005
Revenue	\$4,000,861	\$3,766,100
EBITDA*	297,552	266,614
Earnings	178,808	161,618
Earnings per share	\$0.006	\$ 0.006
Average Common Shares (diluted)	27,806,333	25,789,928

^{*}EBITDA = Earnings before interest, taxes, depreciation, depletion and amortization

Revenue from information technology sources rose 10% for the 9 months ended June 30, 2006 over the prior year period. All of this additional revenue was attributable to new IP telephony and software sales. Net earnings from information technology sources increased to \$178,808 from \$55,272 for the 9 months ended June 30, 2006 from 2005.

Enterprise Communications (VoIP)

VoIP Deployment to BC ISP

During the third quarter, an ISP in the Lower Mainland of British Columbia deployed the Glenbriar's VoIP solution at a second location, following on an earlier successful installation at their original location.

VoIP Deployment to Alberta Dealerships

During the second and third quarters, Glenbriar's business VoIP solution was deployed at three dealerships in central Alberta. As a result, the Pontiac-Buick, Nissan and Kia dealerships were combined into a single integrated IP telephony system over multiple locations. This integration reduces the need for local trunks, provides single switchboard capability, and enhances business workflow. ShoreTel's new key system capabilities are being deployed in the parts departments to optimize business efficiency. In addition, the ability to add additional sites in remote locations, enhance functionality for mobile and teleworkers, facilitate computer telephony integration, and cost reductions made the Glenbriar Communications Solution the optimal choice.

VoIP Deployment to Alberta Oilfield Service Company

During the third quarter, Glenbriar's VoIP solution was deployed at an oil and gas service company in southern Alberta. The first installation was at the Red Deer field office, with the head office in Calgary scheduled to be added in the coming months. Mobile and teleworker functionality of the Glenbriar solution play an important role for this client.

VoIP Deployment to Oil and Gas Companies

During the third quarter, Glenbriar's VoIP solution was deployed at an energy company in Calgary. In addition, a junior energy company with exposure to several oil sands projects deployed the Glenbriar solution in their new Calgary office after an earlier successful installation of the Glenbriar solution in their Vancouver head office, allowing integration of both sites.



VoIP Deployment to BC School District

In the second quarter, Glenbriar deployed a VoIP communications solution for BC School District No. 72. SD 72 required a native IP-based voice communications solution that supports a stringent set of criteria for call processing, voice messaging, management and administrative features. . Glenbriar received an initial order for a second location for this client in the third quarter. School District 72 is located on the east coast of central Vancouver Island, serving 6,300 students in 19 schools.

Enterprise Software Expansion

Harvest Reports

Peartree has continued to roll out its Harvest Reports product to its existing base of manufacturing and distribution customers. *Harvest Reports* is a sophisticated data reporting tool that allows businesses to access data stored in a multivalue or relational database and transform it into a highly formatted, graphically-enabled report. Output is available in Word, Excel, PDF and a variety of other formats. During the third quarter, Peartree expanded the EDI module of its Manufacturing Management Software (MMS) to utilize the automatic emailing and fax features of Harvest Reports.

MMS Suite

In the third quarter, Peartree welcomed two new clients to its portfolio of manufacturers deploying its MMS enterprise resource planning solution. The first client is Cambridge Brass, a waterworks brass manufacturer in Ontario that was previously operating under a relationship with Delta Faucet. The second client is Edscha de Mexico S.A. de C.V., a subsidiary of the Edscha Group of Germany, whose Hinge Systems Division is the world market leader and leader in innovation for door hinges and door checks in the automotive industry.

Dealership

Six recreation vehicle dealership management sites have been added and are operating as fully functional commercial sites. Two of these sites have now been expanded to include the finance and insurance integration which Peartree has undertaken through a third party supplier. Peartree is also well underway with a pilot project to extend its dealership software into the truck refrigeration unit sales and maintenance segment. Development is continuing for the multisite and customer relationship module enhancements.

SMB Module

Initial work continues on the small and medium business module, which will be aimed at professional services and retail operations. The professional services component of the SMB module is nearing completion of its initial beta release.

Technology Management

Glenbriar started representing and completed its first install of an appliance-based solution which operates as an intelligent overlay between business frontlines and IP networks to deliver optimal WAN application performance at every location. This appliance is particularly well adapted to multisite or mixed topography WAN environments, and offers exceptional performance on converged networks. In addition, Glenbriar deployed a new large scale imaging solution for a client in Calgary in May 2006.

Relocation of Office to Waterloo

In the second quarter, Glenbriar and Peartreee entered into a new five year lease at 550 Parkside Drive, Unit 8A, Waterloo, ON N2L 5V4. The move was completed on April 18, 2006. All phone numbers remain the same.

Registrar and Transfer Agent

Glenbriar appointed Valiant Trust Company as its registrar and transfer agent effective July 1, 2006. Valiant replaces CIBC Mellon Trust Company as registrar and transfer agent for Glenbriar's



common shares. All inquiries and correspondence relating to shareholder records, transfer of shares, lost certificates, or change of address should now be directed to Valiant Trust Company in Calgary.

Investor Relations Appointment

In June 2006, Glenbriar entered into an agreement with Baltic Investment Group of Hamburg, Germany to provide strategic investor relations and corporate communications services. Glenbriar has embarked on a shift towards commercialization of its strong portfolio of technology solutions, and is implementing an investor relations and communications program to increase visibility and market awareness. Baltic participated in a private placement for 290,000 common shares at \$0.105 per share as part of the transaction. Proceeds will be used to fund corporate awareness, media and investor relations. Baltic had no previous financial interest, direct or indirect, in Glenbriar or its securities.

About Glenbriar

Glenbriar Technologies Inc. (CNQ:GBRT) provides leading edge business-driven technology. Glenbriar's **Peartree Software Inc.** division develops Web-based software solutions for specific market verticals. Glenbriar adds post-carrier IP telephony, call centres and support services to deliver complete technology management solutions. Glenbriar has locations in Alberta, British Columbia and Ontario. See www.glenbriar.com for more details.

Forward-looking statements

This document contains forward-looking statements relating to Glenbriar's financial performance, operations, or the environment in which it operates, which are based on Glenbriar's operations, estimates, forecasts, and projections. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict, or are beyond the company's control. A number of important factors could cause actual outcomes and results to differ materially from those expressed in these forward-looking statements. These factors include those set forth in the Glenbriar's corporate filings (posted at www.sedar.com). Consequently, readers should not rely on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Although the forward-looking statements contained herein are based upon what management believes to be reasonable assumptions, Glenbriar cannot be certain that actual results will be consistent with these forward-looking statements, and Glenbriar disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

The CNQ has not reviewed and does not accept responsibility for the adequacy and accuracy of this information.

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Balance Sheets	(unaudited)	(audited)
	As at June 30	As at Sept 30
	2006	2005
Assets		
Accounts receivable	\$ 1,207,933	\$ 893,045
Prepaid expenses	50,288	43,688
Inventory	73,636	101,808
Total current assets	1,331,857	1,038,541
Capital assets – net	237,152	225,072
Intangible assets – net	1,192,636	930,474
Goodwill – net	1,023,756	1,023,756
Future income taxes	1,068,895	1,023,955
	\$ 4,854,296	\$ 4,241,798
Liabilities		
Revolving credit facility	\$ 345,274	\$ 318,219
Accounts payable	491,556	407,220
Deferred revenue	271,093	251,186
Current portion of leasehold allowances	19,360	15,360
Total current liabilities	1,127,283	991,985
Deferred leasehold allowances	48,082	45,140
	1,175,365	\$ 1,037,125
Shareholders' equity		
Common shares	\$ 3,327,174	\$ 3,031,724
Retained earnings	351,757	172,949
	\$ 3,678,931	\$ 3,204,673
	\$ 4,854,296	\$ 4,241,798



Statements of Earnings & Retained Earnings	For the 9 month	s ended June 30
	2006	2005
Revenue		
Information technology management	\$ 2,102,838	\$ 2,107,978
Equipment and software sales	1,890,738	1,522,612
Gas sales – net	-	21,038
Gain on disposal of assets	-	101,070
Interest and other income	7,285	13,402
	4,000,861	3,766,100
Expenses		
Information technology management	1,464,875	1,579,206
Cost of goods sold	1,459,572	1,228,096
General and administrative	772,688	666,252
Depreciation, depletion & amortization	67,980	93,965
Gas production	· -	15,762
Interest and bank charges	15,514	11,031
Foreign exchange loss	6,174	10,170
<u> </u>	3,786,803	3,604,482
Earnings before income tax	214,058	161,618
Provision for future income tax	35,250	-
Net earnings	178,808	161,618
Retained earnings, beginning of year	172,949	22,814
Retained earnings, sognituing or your	\$ 351,757	\$ 184,432
Net earnings per share	\$0.006	\$0.006
Statements of Cash Flow	For the 9 month 2006	2005
Operating	¢ 470.000	
Net earnings	\$ 178,808	Ф 00.000
Gain on disposal of asset		\$ 96,820
Future income taxes	- 25 250	\$ 96,820 (101,070)
Depreciation, depletion & amortization	35,250 67,080	(101,070)
	67,980	(101,070) - 62,810
Change in non-each working conital	67,980 282,038	(101,070) - 62,810 58,560
Change in non-cash working capital	67,980 282,038 (182,131)	(101,070) - 62,810 58,560 11,698
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Financing	67,980 282,038 (182,131) 99,907	62,810 58,560 11,698 70,258
Financing Change in revolving credit facility	67,980 282,038 (182,131) 99,907 27,055	(101,070) - 62,810 58,560 11,698
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Financing Change in revolving credit facility	67,980 282,038 (182,131) 99,907 27,055	(101,070) - 62,810 58,560 11,698 70,258
Financing Change in revolving credit facility Issue of common shares - net	67,980 282,038 (182,131) 99,907 27,055 295,450	(101,070) - 62,810 58,560 11,698 70,258 (72,986)
Financing Change in revolving credit facility Issue of common shares - net Investing	67,980 282,038 (182,131) 99,907 27,055 295,450	(101,070)
Financing Change in revolving credit facility Issue of common shares - net Investing Net proceeds on disposal of assets	67,980 282,038 (182,131) 99,907 27,055 295,450 322,505	(101,070)
Financing Change in revolving credit facility Issue of common shares - net Investing Net proceeds on disposal of assets Capital expenditures	67,980 282,038 (182,131) 99,907 27,055 295,450 322,505	(101,070)
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